# THE LEADERSHIP ALIGNMENT SUMMIT

This is the course that hundreds of businesses and individuals have become certified in to align their organizations with a more unified leadership approach and helped their teams become more effective!

## DAY ONE: BUILDING HIGH PERFORMANCE TEAMS

#### **Developing A High-Performance Mindset**

- The Journey to High-Performance
- The 4 Distinguishing Marks of Great Teams

#### **Obstacles That Derail High Performance Teams**

- Tackling Employee Disengagement
- The 14 Common Traps that Derail Teams

#### The Indisputable Solution

- The Managers
- The 12 Habits Top Managers Practice
- The Alignment Model
- The Alignment Journey

#### Mentoring Employees to High Performance

- The Manager Model
- The Approach
- The Progress Tracker
- The One-On-One Meeting
- The Idea Generator
- The Conflict Layers Model
- Training Employees Effectively
- Developing Your First Follower
- Promoting Team Leaders Within Your Teams

## DAY 2: ALIGNMENT AND COLLABORATION

#### **Alignment in the Frontlines**

Visual Management

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- Tailoring Your Visual Management
  - Getting Organized / Time Management
    - Traps That Impede
    - Your Workload and Delegating
    - Your Weekly Management
    - Building Your Routine
    - The Organizational Structure
    - The Roles Between Departments

#### Problem-Solving And Getting on The Same Page

- The Commitment to Problem-Solving
  - The One-Voice Principle

#### **Aligned Communications and Great Meetings**

- Meetings that Matter
- The One-on-One Meeting
- The Team Meeting
- Notes, Agendas and Guidelines
- Cross Departmental Bridge Meetings
- Cross Departmental Project Management

#### **Managing Different Personalities & Decision Styles**

- The Personality Graph
- What Each Personality Gravitates Toward
- How Each Personality Communicates
- Their Personality Profile Report
- The Care Model of Communication

### DAY 3: ONBOARDING TALENT AND BUILDING A GREATTEAM CULTURE

#### **Recruitment that Produces Long-Term Results**

- Reasons Why We Lose Employees So Quickly
- Rethinking Recruiting Models that Do Not Work
- The Recruitment Model that Does Work

#### **Onboarding & Developing High Performers**

- The Characteristics of Top Talent
- The New Hire Form
- The Secret Sauce of Mentoring
- The Progress Review
- Off-Boarding Process

#### Infusing Your Culture with Energy

- Game Changing Customer Service
  - The Personalized Connection
  - The 7 Rules of Great Service
  - The Old Disney Model
- Incentives that Transform
  - Individual Incentives
    - Corporate-Wide Recognition

## TOOLS & RESOURCES IN THE LEADERSHIP SUMMIT

#### **MY TWO GAME-CHANGING BOOKS**

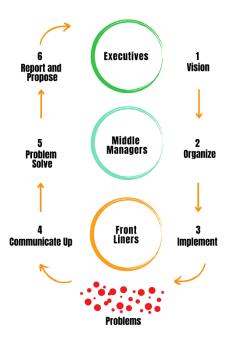
"If you want to know how to fix your business, read Maurice's 1st books 'Journeying Beyond the Storm' and bring his program into your workplace."



#### OUR PROVEN AND TRANSFORMING MODEL

## **ALIGNMENT LEADERSHIP MODEL**

Productivity and efficiency are possible when team members understand their roles and collaborate in project implementation, problem-solving and decisionmaking. This model is at the heart of Maurice's program. It is simple, effective and scalable!



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Introverts

Maurice Velasquez' Video Training Library Teaching Leadership & Management Courses

Game-changing and practical strategies, tools and skills to become more effective in your leadership of teams and managing projects.